PROVIDING FLEXIBLE EQUITY, **DEBT AND HYBRID CAPITAL**



OUR APPROACH

AEC Capital Partners, a seasoned provider, directly and via its affiliates, of non-controlling equity, debt, and hybrid capital to sponsored and non sponsored small- and mid-sized private and publicly traded businesses nation wide.

STRUCTURE OVERVIEW

TRANSACTION TYPE Senior secured, subordinated, equity

TRANSACTION STRUCTURE Term, revolving, unitranche, cash flow,

common and preferred equity

TRANSACTION SIZE \$500k to \$15 million

TRANSACTION TERM Up to 5 years

INTEREST RATE Floating or fixed rates commensurate with risk-

starting at 12%

GEOGRAPHY North America and other select regions

ADVANCE RATE Commensurate with collateral type and risk

ALIGNMENT Borrowers must have capital at risk to ensure

proper alignment of interests



COLLATERAL EXPERIENCE

- Commercial receivables
- Auto loans and leases
- · Real Estate
- Renewable Energy
- Medical receivables
- leases

- Energy efficiency rebates
- Production financing
- Inventory
- Trade Finance
- Machinery/equipment
- · Consumer loans and Vendor payment guaranties

- · Lender finance
- Leveraged buy outs
- · Small business loans
- Tax credits
- Royalties
- · Other hard or esoteric assets

THE AEC CAPITAL PARTNERS ADVANTAGE

- Team has more than 30 years of experience in all areas of assetbased lending and investing through multiple credit cycles and with a significant specialty in small and mid-sized businesses
- Process includes a high touch approach including on-demand advisory services
- Streamlined diligence and closing process
- Approach is marked by its versatility, opportunistic nature and a willingness to consider virtually and asset type



CONTACT US

Richard Rudy, Partner

rrudy@advancedenergycap.com 347-799-1685 X205

Jack Doueck, Partner

jdoueck@advancedenergycap.com 347-799-1685 X207

Steven Feldman Managing Director sfeldman@advancedenergycap.com 516-398-5797

AEC Capital Partners: One Metrotech- North Brooklyn, New York 11201 www.advancedenergycap.com