

Financing for Small and Mid Sized Businesses

www.advancedenergycap.com

As a premier financial services company, AEC is adept at helping businesses increase their working capital through factoring and cash flow financing. We work with companies across a wide range of industries.

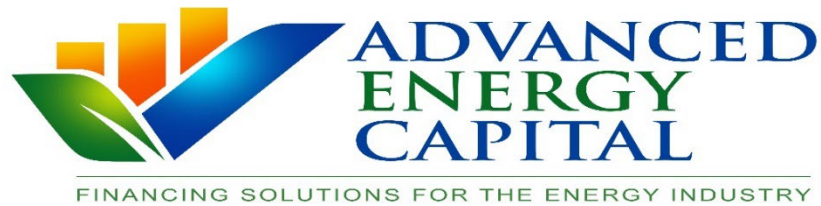
Factoring and cash flow financing is an effective method of financing that companies use to increase their capacity for business transactions. Based in New York, AEC is committed to helping businesses do just that. Our financings provide companies with capital in a fraction of the time it would take to process a loan through the bank and in many cases, provide significantly higher proceeds than the traditional factoring companies and asset based lenders.

Facility Size:
\$200,000 –
\$8 million

Public or Private
Companies

Advance Rate: Up
to 90% of eligible
accounts
receivable

Long term
accounts
receivable
financing available



Excellent Product for Businesses With:

- Creditworthy Account Debtors
- US Government Contracts
- Minimum 6 months in business
- Negative Net Worth or Negative Cash Flow
- Seasonal Needs
- Cash Flow Issues Because of Rapid Growth, Restructuring, or Acquisition
- Unable to Obtain Traditional Financing from Banks

A typical AEC prospect has the following characteristics:

- Domestic commercial business with US customers (B2B)
- Has been conducting business at least six months
- Has at least \$2 million in annual revenue
- Has average monthly outstanding accounts receivable of at least \$200,000
- Desires a Financing Facility between \$200,000 and \$8 million
- Prospect does NOT do bill & hold invoicing



Discuss financing needs and request additional information needed to make proposal

Obtain and review additional information received from Prospect

Submit proposal letter to Prospect

Obtain signed proposal letter from Prospect

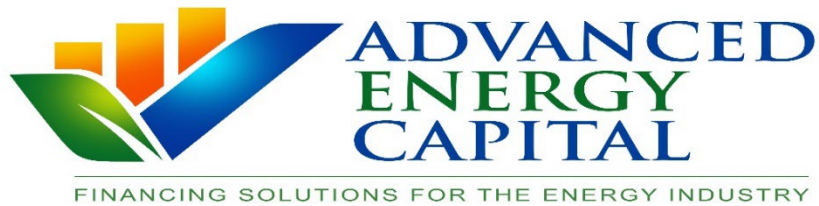
Complete due diligence

Draft and negotiate closing documents

Obtain signed closing documents

Obtain signed payoff letter from existing lender, if any

Initial funding



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